

Facts and Information About Covert Hypnosis

Hopefully our research will help you as this article is the result of carefully study.

A similar name for Covert hypnosis would be Conversational Hypnosis is quite a phenomenal aspect in the study of hypnotism. Have you ever gone through a moment where you've actually stood still, listening to someone talk to you in a melodious voice, and feel like you've been sent travelling in H.G.Wells' time machine, but in slow motion? Incredible isn't it? That voice could actually take you into another world, more like being put into a hypnotic trance. In fact, covert hypnosis is somewhat similar to what is said here. Who would have thought that the words flown out of our mouth had such hidden powers?

What's amazing about covert hypnosis is that the person, who is under the influence of the hypnosis method, has no idea that he or she is actually being hypnotized then and there. If you learn the techniques behind covert hypnosis, you will realize that it is rather difficult to pin point and say that a certain person is practicing this method on someone.

The efficiency and effectiveness of carrying out the covert hypnosis technique depends solely on the conversing ability of the hypnotist. The best way to illustrate this would be to give an example. Just think of a person relating a wonderful story to another. This does not mean that he or she would be uttering useless words. The story in this case must invoke feelings that are parallel to what the receiver is feeling at the moment. Within a few minutes, the individual who is listening will be taken into a hypnotized trance. The individual would be so hypnotized that he or she might not even realize where they are at that moment. The key point here is that the tale should trigger the exact part of the brain of the hypnotized individual. It all depends on the words that are used and the way it is being articulated.

For anyone who's a business man or a sales person, covert hypnosis comes with a bundle of advantages that will surely help in securing a sale. Today, you will notice that various organizations locally and globally practice covert hypnosis, because it can lead to an increase in sales, if practiced properly.

The key highlight of this method is the 'matching of words'. We may not be alike, but if you look closely, there are certain similar characteristics between each of us and it is basic human nature to like someone who talks and thinks like ourselves. Now wouldn't that be the perfect opportunity to hypnotize your customer to get the deal done? If you are a sales person, then always make sure you keep your eyes and ears open and also pay more attention on the person you want to influence, especially the words and phrases he or she uses constantly. If you are able to match the words, and get through to the subconscious mind of your client, you are well ahead of your peers in the same trade. Making suggestions from there on would be very easy as the subconscious mind is known to be more susceptible when in a trance.

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About the Author

David Aldor is a consultant, coach and hypnotist. He has worked and lived abroad since the late 1970s and has helped and worked with corporations and many individuals from a wide range of backgrounds, professions and nationalities. If your seeking to learn more information about [learning hypnosis](#) or [learn hypnosis](#) then you can visit him at www.freelearninghypnosis.com

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